

CLASS OF SERVICE DESIRED	
Fast Day Message	
Day Letter	
Night Message	
Night Letter	
Patrons should mark an X opposite the class of service desired; OTHERWISE THE TELEGRAM WILL BE TRANSMITTED AS A FAST DAY MESSAGE.	

WESTERN UNION TELEGRAM



NEWCOMB CARLTON, PRESIDENT

GEORGE W. E. ATKINS, VICE-PRESIDENT

BELVIDERE BROOKS, VICE-PRESIDENT

Receiver's No.
Check
Time Filed

Send the following telegram, subject to the terms
on back hereof, which are hereby agreed to

Sept. 2, 1922.

Rev. J.E. Davis,

519 Campbell Street, El Paso, Texas.

Would be glad to have you come to Richmond from
Nashville ~~next~~ week.

T.B. Ray.

Paid. Foreign Mission Board,

ALL TELEGRAMS TAKEN BY THIS COMPANY ARE SUBJECT TO THE FOLLOWING TERMS:

To guard against mistakes or delays, the sender of a telegram should order it REPEATED, that is, telegraphed back to the originating office for comparison. For this, one-half the unrepeated telegram rate is charged in addition. Unless otherwise indicated on its face, THIS IS AN UNREPEATED TELEGRAM AND PAID FOR AS SUCH, in consideration whereof it is agreed between the sender of the telegram and this Company as follows:

1. The Company shall not be liable for mistakes or delays in the transmission or delivery, or for non-delivery, of any UNREPEATED telegram, beyond the amount received for sending the same; nor for mistakes or delays in the transmission or delivery, or for non-delivery, of any REPEATED telegram, beyond fifty times the sum received for sending the same, *unless specially valued*; nor in any case for delays arising from unavoidable interruption in the working of its lines; *nor for errors in cipher or obscure telegrams*.

2. In any event the Company shall not be liable for damages for any mistakes or delays in the transmission or delivery, or for the non-delivery, of this telegram, whether caused by the negligence of its servants or otherwise, beyond the sum of FIFTY DOLLARS, at which amount this telegram is hereby valued, unless a greater value is stated in writing hereon at the time the telegram is offered to the Company for transmission, and an additional sum paid or agreed to be paid based on such value equal to one-tenth of one per cent. thereof.

3. The Company is hereby made the agent of the sender, without liability, to forward this telegram over the lines of any other Company when necessary to reach its destination.

4. Telegrams will be delivered free within one-half mile of the Company's office in towns of 5,000 population or less, and within one mile of such office in other cities or towns. Beyond these limits the Company does not undertake to make delivery, but will, without liability, at the sender's request, as his agent and at his expense, endeavor to contract for him for such delivery at a reasonable price.

5. No responsibility attaches to this Company concerning telegrams until the same are accepted at one of its transmitting offices; and if a telegram is sent to such office by one of the Company's messengers, he acts for that purpose as the agent of the sender.

6. The Company will not be liable for damages or statutory penalties in any case where the claim is not presented in writing within sixty days after the telegram is filed with the Company for transmission.

7. *Special terms governing the transmission of messages under the classes of messages enumerated below shall apply to messages in each of such respective classes in addition to all the foregoing terms.*

8. *No employee of the Company is authorized to vary the foregoing.*

THE WESTERN UNION TELEGRAPH COMPANY

INCORPORATED

NEWCOMB CARLTON, PRESIDENT

CLASSES OF SERVICE

FAST DAY MESSAGES

A full-rate expedited service.

NIGHT MESSAGES

Accepted up to 2.00 A.M. at reduced rates to be sent during the night and delivered not earlier than the morning of the ensuing business day.

DAY LETTERS

A deferred day service at rates lower than the standard day message rates as follows: One and one-half times the standard Night Letter rate for the transmission of 50 words or less and one-fifth of the initial rate for each additional 10 words or less.

SPECIAL TERMS APPLYING TO DAY LETTERS:

In further consideration of the reduced rate for this special "Day Letter" service, the following special terms in addition to those enumerated above are hereby agreed to:

A. Day Letters may be forwarded by the Telegraph Company as a deferred service and the transmission and delivery of such Day Letters is, in all respects, subordinate to the priority of transmission and delivery of regular telegrams.

B. Day Letters shall be written in plain English. Code language is not permissible.

C. This Day Letter may be delivered by the Telegraph Company by telephoning the same to the addressee, and such delivery shall be a complete discharge of the obligation of the Telegraph Company to deliver.

D. This Day Letter is received subject to the express understanding and agreement that the Company does not undertake that a Day

Letter shall be delivered on the day of its date absolutely and at all events; but that the Company's obligation in this respect is subject to the condition that there shall remain sufficient time for the transmission and delivery of such Day Letter on the day of its date during regular office hours, subject to the priority of the transmission of regular telegrams under the conditions named above.

No employee of the Company is authorized to vary the foregoing.

NIGHT LETTERS

Accepted up to midnight for delivery on the morning of the next ensuing business day, at rates still lower than standard night message rates, as follows: The standard day rate for 10 words shall be charged for the transmission of 50 words or less, and one-fifth of such standard day rate for 10 words shall be charged for each additional 10 words or less.

SPECIAL TERMS APPLYING TO NIGHT LETTERS:

In further consideration of the reduced rate for this special "Night Letter" service, the following special terms in addition to those enumerated above are hereby agreed to:

A. Night Letters may at the option of the Telegraph Company be mailed at destination to the addressees, and the Company shall be deemed to have discharged its obligation in such cases with respect to delivery by mailing such Night Letters at destination, postage prepaid.

B. Night Letters shall be written in plain English. Code language is not permissible.

No employee of the Company is authorized to vary the foregoing.

Sept. 2, 1922.

Rev. J.E. Davis,

Box 667, El Paso, Texas.

Dear Davis:

I have just telegraphed you saying that I will be glad to have you come to Richmond from Nashville next week. I think it would be quite well for us to have a conference about matters concerning which you write, and I cannot come to Nashville. If I could, I would meet you there, but that is not possible. Of course, we will pay your extra traveling expenses from Nashville to Richmond. I will really be very happy to see you and talk matters over.

I will say in response to your letter of Aug. 28, that I am very happy to learn that you will have acquired Dr. Lund's magazine. I believe it will be a great thing for you. Dr. Whittinghill in Italy has used this method with tremendous effect.

Yours cordially,



HOTEL REGENT
NASHVILLE, TENN.

Sept. 4, 1922

Dr. T. B. Ray,
Richmond, Va.

Dear Ray:

Boone wires me from El Paso that you wired there to find out when I would be here. I am ready to leave for St. Louis tonight, so I imagine there is no use in writing you.

We are planning things for the future of our Sunday School & S. P. U. work in Latin America. It can not be put off any longer. I wish I could have seen you here, but now that it is too late for that we can begin the discussion of all these matters by correspondence. Speak up, now, I'm ready for you. I will write you fully when I get home which will be in about a week.

Yours fraternally J. E. Davis

CASA BAUTISTA DE PUBLICACIONES

El Atalaya Bautista
El Expositor Bíblico
Revista Juvenil
Nuestros Niños

519-521 N. CAMPBELL ST.
P. O. Box 667

El Defensor Evangélico
Tarjetas y Rollos Ilustrativos
de la Escuela Dominical
Libros y folletos.

EL PASO, TEXAS, E. U. A.

Sept. 20th, 1922

Dear Ray:

I suppose I should have written you before this, but you know how it is when one returns from a trip and finds his work piled up to the ceiling. Well, I have at last succeeded in getting the most of it attended to, and will now write a few letters that need the personal touch. Yours is one of them. And the first one of them.

I did not get your first telegram until I got back home. It was there in Nashville--that is, a telegram from here advising me that you had telegraphed me to come on to Richmond--but as it had been sent in the care of Dr. VanNess and he was out of the city, I failed to get that one. The second one was delivered to me just a few minutes before I left for St. Louis. I wrote you a note about the matter. After all perhaps it was just as well that I did not go on over to see you. I am certain you will do all you can for us, and we can not expect more.

Now, there are just a few things I want to talk about and must have your attention. We are counting on the same amount for running expenses for the coming year and have made our plans accordingly. If we can make it on less, we will be glad to do so. You see I employ a lot of folks these days. We are doing a lot of work. And with all this increase we are unable to meet the demands on us.

Then, I want you to know that we are at the head of the list of Publishing Houses in the field. The United House in Mexico City can not pay its bills. It has been owing us several hundred dollars for months and we cannot get anything but promises out of them and excuses that they can not get money to pay with. Now this is nothing to rejoice over, but it is an opportunity to improve. We are getting ready to launch the Revista Homilética and this will put us in touch with the whole field, and will increase the number of our subscribers and purchasers of our books.

Another thing of importance is that we are now in touch with more people in more countries than ever before. In one day's mail, we had letters from seven different nations. And of course we are in touch with many more countries than those represented in that day's mail.

Then we are publishing a little paper twice a month for purely propaganda work. We print ten thousand each time now and will print more and more. This we send out free.

Now let me speak of another matter. We have here in the house a new folding machine. The old one was altogether insufficient for our work.

BAPTIST PUBLISHING HOUSE

519-521 N. CAMPBELL ST.

P. O. BOX 667

BOOKS
BIBLES
TESTAMENTS
In English and Spanish

Publishers of
Spanish Denominational
and S. S. Literature,
Tracts and Periodicals

EL PASO, TEXAS,

2

This new machine costs \$2800 and we are counting on some equipment fund to pay for it. Of course, we figured out how we could take care of it by making sacrifices of certain kinds in case there should be no fund to take care of it. Now, cut our estimate for equipment to \$3500 and that will leave \$1500 for something else. This will take care of what we have to have for next year.

I am going to send my 75 million offering--\$100--direct to you in a few days. I do this because of the way some things have been handled here in Texas, and also in the First church of which I am a member. Of course I will tell them what I have done and they will get credit for it.

I do not know just how we are going to get along but where there is a will, etc. Mrs. D's operation and hospital expenses cost us over \$200 and that took our little surplus. We have sent Frank back to college at William Jewell and are going to try to stand back of him as he is doing so well now.

Then in addition to all this, I have been having more trouble since my return here, with my heart. I have to go slow or I will go down. I feel that what is done must be done as quickly as possible. I mean about getting this House permanently located and equipped. We have as good equipment as any plant in the land, as far as it goes. Now we need a house and then a man to take my place at the head of it. WE MUST HAVE THIS SOON or I will have to lie down without seeing my work--my life's work--completed. I would be almost willing to die if I could but see it worked out as I have planned it in my report to you through the Mission. This sounds queer, eh? A man less than 50 talking this way--the idea. But I just feel that way about it, for I will have to have relief if I am to do the work I ought to do the balance of my days. Remember Cheavens.

Mrs. Davis is getting around but has not regained her strength as fast as she thinks she should have done. However I feel that she is going to be a new woamn.

Now, ask me any questions you may want information about and I will try to answer them.

I am sending you the provisional plans for the house mentioned in my report. I have neglected to send them from time to time. But they go today.

Best regards. May the Lord lead you and us.

Fraternally yours,

J. E. Davis

POSTAL TELEGRAPH - COMMERCIAL CABLES

RECEIVED AT MAIN OFFICE
1216 EAST MAIN STREET
RICHMOND, VA.
Telephones: Randolph 804, 805 and 806
OR CALL "POSTAL"

CLARENCE H. MACKAY, PRESIDENT.

TELEGRAM

DELIVERY NO.

The Postal Telegraph-Cable Company (Incorporated) transmits and delivers this message subject to the terms and conditions printed on the back of this blank.

This is a fast Day Telegram unless otherwise indicated by signal after the number of words:—"N. L." (Night Lettergram) or "Nite" (Night Telegram) ||

16-55635

14WBU 744A 43 NL SEP 26

344

ELPASO TEX SEP 25 1922

T B RAY

FGN MISSION ROOMS RICHMOND VA

DOCTOR SAYS MUST GO TO LOWER ALTITUDE WOULD LIKE CONFERENCE

ABOUT LOCATION OF PLANT COULD GO RICHMOND ANY TIME YOU

MIGHT DESIGNATE WIRE ME IF YOU THINK I SHOULD GO

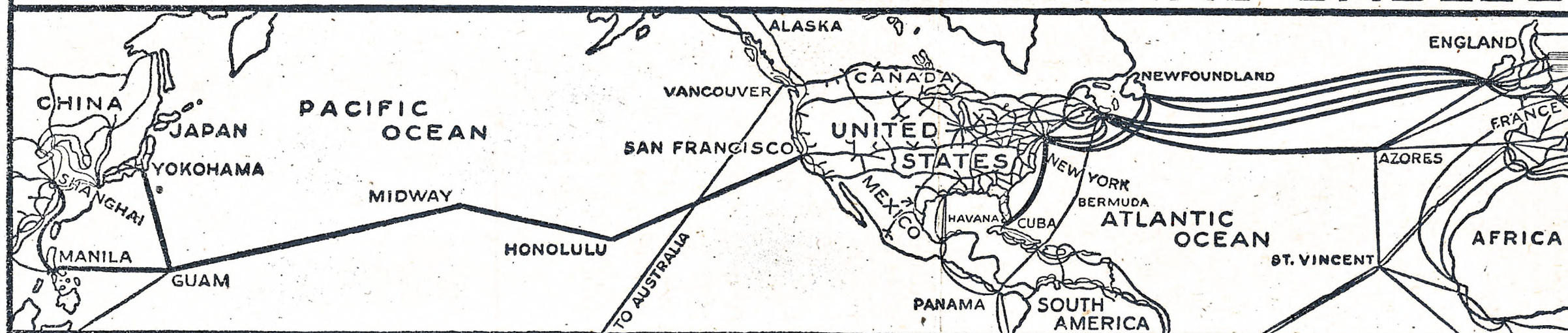
STATE TIME COULD VISIT SANANTONIO AND NEWORLEANS IN ROUTE THIS

SERIOUS LETTER FOLLOWS

J E DAVIS

POSTAL TELEGRAPH-COMMERCIAL CABLES

OPERATOR'S NOTATIONS,
TIME SENT Etc.



THE GREATEST TELEGRAPH AND CABLE SYSTEM IN THE WORLD. EXTENDS OVER TWO-THIRDS OF THE WAY AROUND THE EARTH.

THE POSTAL TELEGRAPH-CABLE COMPANY (INCORPORATED)

TRANSMITS AND DELIVERS THE WITHIN TELEGRAM SUBJECT TO THE FOLLOWING TERMS AND CONDITIONS:

To guard against mistakes or delays, the sender of a telegram should order it REPEATED: that is, telegraphed back to the originating office for comparison. For this, one-half the unrepeatable telegram rate is charged in addition. Unless otherwise indicated on its face, THIS IS AN UNREPEATED TELEGRAM AND PAID FOR AS SUCH, in consideration whereof it is agreed between the sender of the telegram and this Company as follows:

1. The Company shall not be liable for mistakes or delays in the transmission or delivery, or for non-delivery, of any UNREPEATED telegram, beyond the amount received for sending the same; nor for mistakes or delays in the transmission or delivery, or for non-delivery, of any REPEATED telegram, beyond fifty times the sum received for sending the same. UNLESS SPECIALLY VALUED; nor in any case for delays arising from unavoidable interruption in the working of its lines; NOR FOR ERRORS IN CIPHER OR OBSCURE TELEGRAMS.
2. In any event the Company shall not be liable for damages for any mistakes or delays in the transmission or delivery, or for the non-delivery of this telegram, whether caused by the negligence of its servants or otherwise, beyond fifty times the REPEATED telegram rate, at which amount this telegram, if sent as a REPEATED telegram, is hereby valued, unless a greater value is stated in writing hereon at the time the telegram is offered to the Company for transmission, and an additional sum paid or agreed to be paid based on such value equal to one-tenth of one per cent. thereof.
3. The Company is hereby made the agent of the sender, without liability, to forward this telegram over the lines of any other Company when necessary to reach its destination.
4. Messages will be delivered free within the established free delivery limits of the terminal office. For delivery at a greater distance a special charge will be made to cover the cost of such delivery.
5. No responsibility regarding messages attaches to this Company until the same are presented and accepted at one of its transmitting offices; and if any message is sent to such office by one of this Company's messengers, he acts as the agent of the sender for the purpose of delivering the message and any notice or instructions regarding it to the Company's agent in its said office. Messages sent to the Company's office by private wire or telephone are sent at the sender's risk of errors or failures in such service and all of the terms and conditions herein shall apply to the message throughout.
6. The Company shall not be liable for damages or statutory penalties in any case where the claim is not presented in writing within sixty days after the telegram is filed with the Company for transmission.
7. It is agreed that prompt and correct transmission and delivery of this message shall be presumed in any action for recovery of tolls therefor, subject however, to rebuttal by competent evidence.
8. The above terms and conditions shall be binding upon the receiver as well as the sender of this telegram.
9. Special terms governing the transmission of messages under the classes of messages enumerated below shall apply to messages in each of such respective classes in addition to all foregoing terms.
10. NO EMPLOYEE OF THIS COMPANY IS AUTHORIZED TO VARY THE FOREGOING.

EDWARD REYNOLDS, VICE-PREST. AND GENERAL MANAGER.

CLARENCE H. MACKAY, PRESIDENT.

CLASSES OF SERVICE

FAST DAY TELEGRAMS. A full rate expedited service.

NIGHT TELEGRAMS. Accepted to be sent during the night and delivered not earlier than the next ensuing business day, at reduced rates but in no case for less than twenty cents tolls for a single message.

SPECIAL TERMS APPLYING TO NIGHT MESSAGES. The Company shall not be liable for damages or statutory penalties in any case where the claim is not presented in writing within thirty days after the message is filed with the Company for transmission.

NIGHT LETTERGRAMS. Accepted up to 2 A. M., for delivery on the morning of the next ensuing business day at rates lower than standard night message rates. The charge is upon a basis of 50 words, or less, with an additional charge for each additional 10 words, or less.

SPECIAL TERMS APPLYING TO NIGHT LETTERGRAMS. In further consideration of the reduced rate for this special "Night Lettergram" service, the following special terms in addition to those enumerated above are hereby agreed to:

(a) Night Lettergrams may at the option of the Telegraph Company be mailed at destination to the addressees, and the Company shall be deemed to have discharged its obligation in such cases with respect to delivery by mailing such Night Lettergrams at destination, postage prepaid.

(b) Night Lettergrams shall be written in plain English. Code language is not permitted.

(c) The Company shall not be liable for damages or statutory penalties in any case where the claim is not presented in writing within thirty days after the message is filed with the Company for transmission.

THE FASTEST TELEGRAPH SERVICE IN THE WORLD

September 27, 1922

Rev. J. E. Davis,
Box 667,
El Paso, Texas.

Dear David:-

I am in receipt of your letter of September 20th.
Also in receipt of your telegram which came yesterday.

I think before we take any final action, we will probably have to wait until we receive the letter which you say is on the way. Since you have raised the question about moving to some other point, I think we will leave all questions in abeyance until we can settle that one.

Of course at our October meeting we will provide for the regular current expenses of the publishing house, which will have to run wherever located, but the question of equipment will have to be left until we come to a decision about the location.

I am wondering if you cannot state fully the reasons for and against located at San Antonio and New Orleans, and am wondering whether the real cause to be found out now, is not to be found in connection with a visit to San Antonio and New Orleans rather than a visit to Richmond.

One of the questions we would want to go into quite clearly would be whether San Antonio could furnish you with the facilities you will have to have in addition to your regular work as a printing concern. How about San Antonio as a paper market? How about getting Mexican labor in San Antonio? How about the mailing facilities in San Antonio compared with those in Fort Worth and El Paso? There are other practical questions which, of course, you would think of more readily than I.

We need to have some investigation of these questions before we have a conference, because if we have a conference, we would have to first of all have these questions answered before

we could proceed any further.

One question I would like to know, would be the attitude of mind of the Mexicans to San Antonio as compared with El Paso. Also as compared to New Orleans. I have felt for sometime that El Paso was more acceptable to the Mexican mind than either of the other two places.

Have you ever considered Laredo as a possible place for locating the publishing house? Is Laredo a feasible point?

There are two points to consider about locating further inland. One is the possible opposition that might arise from the Home Mission Board, and the other is the severance of our connection with the Mexican brethren by moving further inland. However much we may be doing for other Spanish speaking fields, Mexico must remain our main dependence for the support of the publishing house. The Argentina publishing house is sure to develop and it will provide most of the Spanish literature for Argentina, Chile and perhaps a considerable part of the west coast of South America.

I hope the little delay in getting this information will not seriously affect you physically.

Cordially yours.

R/F