

Oct. 2, 1924.

Ref. J. E. Davis,  
Box 211  
El Paso, Texas.

Dear Davis:-

I am just going over the estimates for next year and when I came to the publishing house I found very little detail about your expenditures. While we trust you absolutely on expenditures at the same time we would like very much to have more details about the way this money is being used. When you come to make out your estimate please give me more details so we may know where we are.

Suppose we were to buy the property which the First Church of El Paso is now offering to sell us for \$30,000.00. That is to say, Neal says he will try to get the Church to ask this amount for the property. How soon could you get into it, how much rent would that save you? Of course, I should be able to turn easily to your annual estimate and see how much rent you are paying, but I haven't that information, and would like to have it at once, so we can decide whether we would enter into the consideration of accepting Dr. Neal's offer. Could you get into the new property and save rent from January 1st if we could buy it?

Neal says, and this, of course, must be confidential, that he would advise the church to take \$30,000.00 for that property, and the church would assume the \$23,000.00 mortgage on which \$5,000.00 must be paid next April, and the additional \$7,000.00 could be paid to the church at our convenience.

Now, answer me very specifically. Does this property which the First Church proposes to sell us really meet your needs? Is it located where it ought to be, is it the kind of building you would have to have, can you use it with economy, is it a sure-enough good investment, how soon is it available? Give me any other information you can on the property. If the

10/2/24

property should be only a makeshift and give you only temporary relief, and still leave open the question to be settled soon as to whether we buy other property and build a publishing house to meet our needs, then we had perhaps better hesitate about considering favorably Dr. Neal's offer.

Please don't let any grass grow under your feet in answering this letter.

Cordially yours,

TBR/HFW

## CASA BAUTISTA DE PUBLICACIONES

EL ATALAYA  
El Expositor Bíblico  
Revista Juvenil  
Nuestros Niños

519-521 N. CAMPBELL ST.  
P. O. Box 211

Revista para las U. B. de J.  
La Revista Homilética  
Tarjetas y Rollos Ilustrativos  
de la Escuela Dominical  
Libros y folletos.

EL PASO, TEXAS, E. U. A.

Oct. 6th, 1924

Dear Ray:

Yours of the 2nd just received. Wonder why it takes so long for a letter to get here. Well that is neither here nor there.

I have no objection in the world to giving you detailed estimates and all the detailed reports you want. Only, you will have to give us some one to look after that. I see to about as many details as any one man who has as much else to do as I have can possibly attend to. Just whatever you want, we will do. However, there is a limit to my strength to DO. And here is this new matter you want details about. I will give them as far as I possibly can.

I do not see how we are to give details without a lot of needless book-keeping. What does the Atalaya cost us? What El Expositor Bíblico? What this one and what that one of our eight publications? Where does the money come from and where does it go to pay these bills?

Why, my dear man, you do not give us enough to pay the men we have employed in the plant to say nothing of paper bills, rent, salaries of Mrs. Gordiano and Domínguez, overhead, postage, etc, etc. Take the month of Septiembre for example. Here are the items for pay roll only: \$295.93, \$306.69, \$306.40, \$294.89, and two days run over on the present month. Mrs. Gordiano's salary, \$100 make a total of \$1303.91 against the \$1000 given us by the Board. The entire expense bill for the month and it was relatively a light one, was \$2661.40. Receipts from all sources except what you gave us, \$933.84. How did we get by? That is what I am here for and that is what I am doing despite the fact that some of the good brethren--many of them, as to that matter--leave us with the bag to hold often for months and months.

This month we have a paper bill for almost \$1100. We have to get in our paper for the first quarter this far in advance, and it is a great big bill every three months, in addition to the regular bill.

The rent bill is \$135 per month. We have been paying Sr. Domínguez rent \$30 per month, making \$165. Whoever we might get can live in the Hall, for a long time to come without having to pay out rent money. It will be far too big for our needs at the present.

I have been trying to get Neal for two hours and can not locate him. I fear that I will have to consult him about certain matters before I can answer all your letter, so it may not be possible to finish this letter this afternoon. But I can at least dispose of the other part.

Our postage bill alone is more than \$1000 per year. Our paper bill for the past year is, or rather, has been, \$17,745.09. This includes the picture rolls and cards without our work on them, of course. So you can see for yourself what is going with your money.

Gas and electricity alone run up toward \$600 per year.

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EL PASO, TEXAS, E. U. A.

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Since it is such interesting reading, I think I will give you a little more of this. Expenses for the last twelve months have been as follows. No I will just give it in a lump sum and not burden you with more. For the past twelve months they have been: \$32,960.21. How will that offset the \$12,000 given by the Board?

But the part that we have paid out for rent is: \$1980.00.

Oh, we have a growing and a going thing here, and one of these days if only we get proper backing--and we are not kicking at all so far as the appropriations for running expenses are concerned--it will reach self-support.

I should say that we have had to spend <sup>for equipment</sup> during the last year \$1,201.26. You ask why this? Well sir, just because we had to that is why. Our old paper cutter went all to smash, and just one week's cutting cost us here in a nehgboing plant more than a dozen dollars. So we, having no equipment fund, had to rob Peter to pay Paul, and that was the only way out, due to the fact that we had NO EQUIPMENT FUND, which was due to the fact that you did not have anything for us--naturally we conclude then that we are to find the funds elsewhere, which we have been doing as best we could.

So if you can designate where we are at assign the appropriation given by the Board, why I will gladly assign it there. As you can see just any one item would absorb it all, and then almosy half as much again for paper alone. The pay roll would take it all and then about a third more than you give us.

You will understand that I am not kicking at all. I have this business in hand, but how to divide it all up into little items I confess I am at a loss to know.

You certainly will be able to recall the old First Baptist church, and remember its location on the corner of Magoffin and Virginia Sts. And surely you can remember that just North of it was a three story Hall, owned when you were here last by the Knights of Columbus. There is a basement under the whole building which can be arranged without much expense for our shop--the heavy machinery, etc. Some modifications will have to be made, but that will not be so very costly.

Have just had a talk with Dr. Neal and he says we can have possession of more space than we have here at least, by the first of Jan. and before. But he is certain we can have possession by that time at the latest. It will cost quite a bit to move of course, but all that can be taken care of, so we can get a place where we can work.

Now I think that this building will provide for us for the next ten or fifteen years without any further thought of building. Then we have a lot of ground in front that could be used in time for further building. On the next sheet I give my recommendation.

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I feel that we can recommend the purchase of the building offered you by the First Baptist Church for the following reasons, or on the following grounds:

1st. As an investment it is perfectly safe at that figure.

2nd. It will be satisfactory for our plant and will serve us for many years to come.

3rd. The location is as good as any we could get at a reasonable cost.

4th. The saving in rent will take care of all interest on deferred payments, and the advantage to us in our work will be so great that it is hard to estimate the saving in lost motion, to say nothing of the security, which we have not here in this fire-trap.

I trust that I have written enough and that I have made myself plain. Have had so many interruptions that I can scarcely see how it could possibly be intelligible.

You will have to buy this building or put up another soon for I have all Latin America praying for this very thing, and we have faith to believe that if we do not get this now we will get it or some other suitable and adequate place soon.

Most sincerely and fraternally

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EL PASO, TEXAS, E. U. A.

Oct. 6th, 1924

Dear Brother Ray:

I inclose Sight draft from Moore to pay on his literature account. I had written him a pretty straight letter and he makes this payment. This is a help just at this time.

Send me a check on Richmond bank and I can handle it without cost. It seems these fellows here cant get by on these drafts without its costing them money. For that reason I send it to you.

I also got about \$250 from Miss Course since I wrote you. I will get to the other matters in the morning.

Most fraternally yours,

*J. E. Davis*

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EL PASO, TEXAS, E. U. A.

Oct. 8th, 1924

Dear Ray:

I inclose an endorsed M.O. for \$1.00 which is a contribution from Sr. Luis González, Charco, Texas, for missions. Every little helps, eh?

Now as to the hymn book question. In the first place, Bro. Quarles got out his book before we did ours. But he did not go very far into the matter of consulting the brethren as I understand it, of other countries. That did not suit the brethren much. They are not at all easily suited. Latin American character is--well, you know--and it would take a couple of pages a bit of time which I do not have to spare, to ever begin to explain.

Then the Mexican National Convention which met last year at Morelia appointed a committee of one, I think it was, to arrange a hymnal. And I am not satisfied with it, and many others are not either. What I think should be done is for Quarles and us to get together and plan for a hymnal for both Americas, but not till after we have enlisted all the folks that we possibly can. Let the present word editions serve the folks till we can get out something worthy while and that will fill the bill. It will cost him or us, as the case may be, a lot of money to get the music plates made as they should be made. Also it is a lot of work to get the consent of the owners of the music, etc.

We are in a position to do it better here, but we will not quarrel with him about who shall do it, provided he will put a price on the book that will enable us to handle it. We might publish it jointly, if that would help get our people together.

Since I wrote you about the bills of the brethren down in S.A. I have received part of the payment from Moore, and a draft of about \$250 from Miss Crouse making about \$1250 she has paid us.

Dr. Neal was in this morning and advised me that the Business Board of the First Church last night approved his recommendations to offer you the Hall for \$30.000 and waive interest on the \$7.000 which you would owe them. That is the way I understood him. At any rate whatever he has proposed to you has been approved and the church will vote anything they agree upon, or at any rate they have done so thus far.

I sincerely hope you will make this purchase now. We have no room for our plant any more and no other houses to rent next door now. We have three here side by side. We will absolutely have to have more room. Now is the opportunity.

My candid opinion is that to get possession of that old K.C. building--it is not an old building, but they used it for a few years and it is well known as the C.K. Hall--would be an asset to our work worth easily \$10.000. Leave it to us to make use of it and capitalize it for all it is worth. We know how to do that. It is our business to be all things to all men that we might save some.

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I believe I can raise money enough to make the repairs needed--rather, changes. We will have to put in a concrete floor in the basement. That will cost around \$200 I judge. Then an exterior entrance will like run up to a like amount, and some other minor changes--not many--will make it about \$500, I roughly estimate. I will undertake to get that from some source. Part of it right here among the Baptists who will give us something for this purpose. Then the matter of moving the plant will run up toward \$500, that is with the installation necessary. This too is merely a guess, but we will try to take care of that also.

Some new equipment will be absolutely indispensable, amounting to more than \$2000. If the Board does not grant any equipment fund, we will also take care of that some way. That will be some \$3000 we will agree to take care of without crippling the work of the House--we may not be able to do as much advance work as we would like to however, I mean, new book work and free propaganda literature.

So if you want to designate your \$12.000 as follows--and I hope you will not cut us down a penny this time--you may itemize as follows: Rent, or interest, \$2.000; equipment, \$2.000; repairs and moving, in case we get the Hall, and I believe the time has come when we are to get it, \$1.000; to pay salaries Mrs. Gordiano and editorial man, \$3,000; on periodicals \$4.000, total, \$12.000. Perhaps some classification like that will look better to the brethren of the Board.

I will have to close, for my time is up. I think I shall send you a night message tonight, for you will not get my letter in time for your meeting if you meet tomorrow. I seem to think you do not meet that early in the month however, yet I do not remember the date.

May the Lord lead you and help you to see your way clear to give us the relief we must have soon. This is the opportunity. Were we to have to find a place suited to our needs we would have to pay \$300 to \$400 per month rent. Bear that in mind, and it will HAVE to be soon.

All well and hard at work.

Fraternally yours,

*J. E. Davis*

*I might meet Quader some where  
say St. Louis at very little cost as I can  
get a pass to St. L. & return. It might be  
worth while.  
J. E. D.*

| CLASS OF SERVICE | SYMBOL |
|------------------|--------|
| TELEGRAM         |        |
| DAY LETTER       | BLUE   |
| NIGHT MESSAGE    | NITE   |
| NIGHT LETTER     | N L    |

If none of these three symbols appears after the check (number of words) this is a telegram. Otherwise its character is indicated by the symbol appearing after the check.

# WESTERN UNION



# TELEGRAM

NEWCOMB CARLTON, PRESIDENT

GEORGE W. E. ATKINS, FIRST VICE-PRESIDENT

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|------------------|--------|
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| DAY LETTER       | BLUE   |
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If none of these three symbols appears after the check (number of words) this is a telegram. Otherwise its character is indicated by the symbol appearing after the check.

The filing time as shown in the date line on full-rate telegrams and day letters, and the time of receipt at destination as shown on all messages, is STANDARD TIME.

Received at Travelers Building, 1108 E. Main St., Richmond, Va. ALWAYS OPEN

1924 OCT 13 PM 8 42

CB421 46 NL

ELPASO TEX 13

DR. T B RAY

584  
FOREIGN MISSION BOARD RICHMOND VA

OPPORTUNITY. PURCHASE LINOTYPE NO FOURTEEN GOOD EQUIPMENT ABOUT  
FIVE THOUSAND DOLLARS. TERMS WE CAN TAKE CARE OF. EASILY SPLENDID  
TRADE. PROSPECTS MACHINE. PRACTICALLY NEW. USED ONLY THREE MONTHS. BOONE  
AND I FEEL WE CAN HANDLE BUSINESS TO GOOD ADVANTAGE. WE RECOMMEND  
PURCHASE. AWAIT YOUR APPROVAL. WIRE

J E DAVIS.

| CLASS OF SERVICE DESIRED                                                                                                                         |  |
|--------------------------------------------------------------------------------------------------------------------------------------------------|--|
| TELEGRAM                                                                                                                                         |  |
| DAY LETTER                                                                                                                                       |  |
| NIGHT MESSAGE                                                                                                                                    |  |
| NIGHT LETTER                                                                                                                                     |  |
| <small>Patrons should mark an X opposite the class of service desired; OTHERWISE THE MESSAGE WILL BE TRANSMITTED AS A FULL-RATE TELEGRAM</small> |  |

# WESTERN UNION TELEGRAM

NEWCOMB CARLTON, PRESIDENT

GEORGE W. E. ATKINS, FIRST VICE-PRESIDENT

Form 1206A

|            |             |
|------------|-------------|
| NO.        | CASH OR CHG |
| CHECK      |             |
| TIME FILED |             |

Send the following message, subject to the terms on back hereof, which are hereby agreed to

RICHDS Va. October 16, 1924

NIGHTLETTER

J E Davis

El Paso, Texas

Board unable make special appropriation now either for purchase First Church Building or new linotype. Do you mean you can pay for linotype out of your earnings and not ask Board for appropriation. If you can pay linotype out of earnings see no reason why you should not do so.

T B Ray

Charge Foreign Mission Board

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EL PASO, TEXAS, E. U. A.

Oct. 20th, 1924

Dr. T. B. Ray,  
Richmond, Va.

Dear Ray:

I have been wondering about how things are going over your way. I suppose you are all in the air about the next year's program. How I do hope things will turn out all right.

Well, I got your telegram. Do not know just why you mixed the house matter in with the linotype purchase, but I think I untangled them and have it all worked out. I closed the trade for the machine Saturday. We will not get possession of it till about Nov. 1st however, as the Co. will set it up for us and their man is out of town for about ten days. I got it by paying down on it \$146.30, and beginning the first of Dec. will pay \$100 per month with 6 % interest on same for 49 months, unless we take up the notes faster, which we have the privilege of doing. We think we can earn more than this amount easily--in fact have about \$400 a month work assured us by the trade here in El Paso. An operator will cost us around \$150 per month and overhead about \$25, so we may be able to take up the notes faster. In that case, we will save interest on them.

We had to put in a paper cutter. Our old one went entirely bad. It is here and I am about to sell it advantageously. We paid \$400 for it in 1918 and have had a lot of use of it in these years. I am about to get \$150 for it just as it stands broken. They to move it out of our way in time to put the linotype in there where it is. The new machine is a dandy--Seybold 50 inch. Weighs with motor over 8000 lbs. Cost me \$1874 including new 5 horse motor. It will serve us forever almost on any kind of cutting. The best in the city.

Now about Baptist Hall. They want to lease it to us. So I have been down since getting your message to look it over. Am glad I went to see it, but will have to decline any kind of offer they may make us, as they will not put it in shape for us to use. And in looking over the building carefully--which I had not done before--I mean so carefully--I am fully convinced we do not want it at any price. Why get a place we can not use advantageously? Now I am not crossing myself at all. I fully intended to go into all these details before affecting the purchase even if you had given us some encouragement.

Now will you listen to me for a moment or two? I have had a growing conviction that we ought to get outside of the city with the plant. Down the valley here we can purchase a tract of land and build just what we want for less money than we would have to put into this building or any other here in the city. We would thus escape a lot of taxes. Despite my constant fight to keep down the taxes here in the city we are paying now over \$100 to the city alone. If we had a building it would be \$500 or \$600 per year to the city. We could not escape it, as the Courts of Texas have so ruled and we can not find any way to exempt our property.

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Down the valley we will have a chance to build up without being crowded and constantly exposed to fire risks. The building of course is to be fire proof any way--I mean the one we have planned. These plans will be altered slightly I think, if we should build down there, as we would not need a book store at all, and we would thus put the plant on the level with the surface and not have any basement at all. This will be a great help.

I am going to try to rent here near by a place to store our products and wait till we see how the Campaign comes out. Certainly, you are going to help us in the not far distant future. This I know. I have asked for it and have the assurance. Others are asking for it. It is bound to come, for we have to have it.

You will likely want to know what can be done in the way of purchase of the tract of land and building, so that in case all goes well in the Campaign, we can get busy next Spring with the building, or even before then I will without delay get a line on this matter. I think building is about what it was two years ago when I got figures on it, perhaps a little higher, but it will not be very much more. I think we can get the land and put up the building and furnish it for business for about \$30,000. And we can arrange terms on it also.

We would have our truck go to the <sup>post</sup> office daily with all our mail and we would have our telephone, so that we would go after work anywhere. This would not inconvenience us in the least. And the saving effected by such an arrangement would more than pay any extra expense arising from the distance. My idea is to get far enough from city limits that we would not likely be taken in for many years, if ever, and yet not get so far away that we would be inconvenienced to any extent. You know we have paved roads down the valley and a fine place to live. I would move down there myself I think.

Let me hear from you. We had just as well get busy on this matter for we are not very far from the time when we are to have the building now. And we should have all ready to shoot when time comes to shoot. Eh?

Now say that I am taking this disappointment philosophically at least. I am sure it is all for the best as it is. So second me in this move and it will be a great saving in the end both in building costs, expense and taxes, worries, etc. Besides we would get what we need and want and have it in first class condition--new and shining, eh?

I am going now to try about a store room near here. We have got to make provision for our production. We have no place to put a pin down. ....Just found a place right close and rented it for \$15 per month. Just had to have it, and this will enable us to get along for a while.

Wonder why that draft I sent you has not been attended to. I will need that \$250 pretty soon. I supposed you would send me your check in its place but as yet nothing has been received.

J. E. Davis

October 23, 1924

Rev. J. E. Davis,  
Box 211,  
El Paso, Texas

Dear Davis:-

I enclose a copy of the appropriation sheets for 1925. Please show it to the other missionaries as I am sending only one set into your station.

You will note that we are providing only for current expenses again this year. The Board had the matter up about making other appropriations. We cut \$2,700,000 in requests out of the appropriations. You see how drastic our action had to be. We took this because our debt was so great. We owe a million and a quarter dollars to the banks and have outstanding letters of credit amounting to another million. It grieves us beyond all expression.

We presented to the Board the proposition about the Publishing House, that is acquiring the building from the First Church, but the Board could not consider it, because it did not have the money. It did not feel that it would be justified in adding to its financial burdens now. I hope will not finally lose the opportunity to secure this building from the First Church. I wonder if the church, after all wouldn't be willing to let us have that property if we would assume the mortgage on it. The mortgage, I believe, amounts to \$23,000. I am not saying this to drive a bargain. I think the church's offer has been liberal, but I am wondering if it could not be even more liberal. I am saying this because we are in such desperate straits. I believe with all my heart that we ought not to lose that property, and I believe that the First Church has the spirit which would make it respond to our need just as fully as it can. I do not think I will make this suggestion to Brother Neal, but you can suggest it to him if you want to. I do not know whether the Board could assume the mortgage now, but it might. It certainly did not intimate that it would. I am writing this on my own initiative. I write with a sorrowful heart because I wanted to see us take advantage of this opportunity to secure a comfortable place in which you could do your work. We couldn't do any better now.

I was sorry to have to telegraph you that we could not back the proposition to buy the new machine. We had to pass by that opportunity like we have to do a multitude of others. The money is not in hand and our indebtedness will not justify us in assuming other debts. Let us hope and pray that before long things will take a turn for the better.

God bless you.

Cordially yours,

R/F  
Enc

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EL PASO, TEXAS, E. U. A.

Oct. 24th, 1924

Dear Brother Ray:

Ent'd OCT 28 1924

I inclose check for \$6.00, gifts from the following persons: Sra. Cenobia Vda. de Guzmán, San Antonio, Texas, care Rev. E. D. Domínguez, Station A, Box 25, \$5.00; Sr. Natividad Salazar, R. 2, Box 66, Rosebud, Texas, \$1.00. Send them receipts.

Have been wondering what has happened with that \$250 draft I sent for you to take up. I wonder if it in some way got lost. Hope not.

Have been rather expecting a letter from you, but nothing thus far. I fear bad news always when I do not hear what the Board has done for us after their annual meeting. Hope my fears are ungrounded.

I am doing my best to keep down expenses these days, but they grow and grow. True our income grows too. I hope to get some better results from our psople. Have raised the price on one of our publications a little for the coming year, so they can begin to learn that we expect them to take care of us as fast as they are albe. Of course it was just a little and I do not think it could possibly work any hardship on any one. We will furnish literature free to thos who are worthy and absolutely unable to pay for it. We want them to have the Gospel at any cost.

I have not gotten a line en any one yet, but will I am sure. Do not want the wrong man at any price.

Fraternally yours,

J. E. Davis

October 25, 1924

Rev. J. E. Davis,  
Box 211,  
El Paso, Texas

Dear Davis:-

I thank you for yours of October 6th and 20th. The one on October 6th came just about the time we were getting into our Annual Board Meeting and I have not been able to answer it. I have simply been swamped with my correspondence and other duties. I am now getting my head a little above the waters.

Please find check for \$250.00 in lieu of the draft which you enclosed signed by the Treasurer of the Chilean Mission. You see your collections are picking up.

You did on your linotype machine what I thought you probably would be able to do, namely, purchase it and pay for it out of your earnings. This was what I said to you, but I had also to put in the other precaution so as to save ourselves from any additional obligations. The Board with its million and a quarter dollars indebtedness to the banks, with additional letters of credit account of another million dollars, is mighty skittish when a missionary begins to talk about adding to its financial burdens. So we never lose any chance in cautioning the missionary to watch out, and not add anything more to the burden which is almost unendurable. I am glad that you have been able to handle it like you have. This is what I guessed you would do.

I am glad to see also that you are getting your paper cutter. You are a marvel, I can say that much.

Now about that building. Your report on it has confirmed a fear that I have had about that matter all the time. It would have been little short of marvelous if we could have picked up a building as big as that that would have been genuinely and really serviceable in the development of a publishing house. I am not a bit surprised at the report you make after going over that building more carefully. So we will just remove that from the map of our thinking.

Now as to your scheme about going into the country, I will say that I believe that is ordinarily the best policy for a publishing concern to do. One of the best members of our Board is a member of a publishing concern here in Richmond, and his company long ago moved out to the edge of town where there was land in abundance, and bought enough land to spread his buildings over. It is a great plant, and has only two stories in it. He does not believe that a printing concern ought to have a building with more than two stories in it. He says that the vibration is such that all heavy machines should be put on a concrete floor on the ground, and only very light machines should be put above the first story. This concern gets all the business it can possibly do. We bought an out-of-town place in Rio for our publishing house there. The old management was quite well satisfied with it, but the new management, which wants to have quite a big show down-town, with a great book-store, etc., in an effort to impress the city, wishes to go back into town and buy expensive property. We are letting them sweat over the thing a little bit, in the hope that they will come to see the wisdom of locating in the suburbs. Recently I have received a letter from the Secretary which indicates that he is swinging somewhat in that direction. My own personal judgment is that if you could solve it, without inconvenience, the better thing would be for you to move down the valley as you indicate. As you suggest, get plenty of land so that you would be able to build not only for the publishing house, but residences for more than one missionary family. Build a plant that would have all the room it needs and all the light. The fire risk would be reduced, the original investment would be reduced and you would have plenty room for development. I will say that I believe you are moving in the right direction.

Now as to the money. There is where the rub comes. We can't authorize or suggest to anybody now that they go ahead with a view of spending more money. But of course if we are relieved of our great strain to a great degree by the closing days of this 75 Million Campaign, we would make the missionaries at the front feel it, and I will tell you that the Publishing House at El Paso is graded up very high toward the top of the list for immediate help. You might make some figures to see what you can do. You might figure on a building that would be developed gradually. It might be built in wings, or by units rather. Perhaps you don't need to put up all that you will need for the future at the present time. You might figure a little on it and let me hear what you find. I believe you are going in the right direction.

God bless you.

Cordially yours,

R/F

October 31, 1924

Rev. J. E. Davis,  
P. O. Box 211,  
El Paso, Texas

Dear Davis:-

I am enclosing a copy of a letter received from  
from J. C. Quarles. I wrote him a letter after receiving your  
last letter in reference to the hymn book matter.

Since his attitude in this thing is as it is, I  
wonder whether it is any use to attempt to have a conference  
between you two. What is your reaction after reading this  
letter?

Cordially yours,

R/F  
Enc

## CASA BAUTISTA DE PUBLICACIONES

EL ATALAYA  
El Expositor Bíblico  
Revista Juvenil  
Nuestros Niños

519-521 N. CAMPBELL ST.  
P. O. Box 211

Revista para las U. B. de J.  
La Revista Homilética  
Tarjetas y Rollos Ilustrativos  
de la Escuela Dominical  
Libros y folletos.

EL PASO, TEXAS, E. U. A.

Oct. 31st, 1924

Dr. T. B. Ray,  
Richmond, Va.

Dear Brother:

Your very fine letter came a day or two ago. I thought you would be good after all I wrote you. And I thank you for your kind words. I try to save money and make what I have to use go just as far as possible toward getting literature for our people, and never worked harder in my life to make things go--and they are going. Verily, the blessings of God are upon this work.

Herewith I send another draft for you to exchange and send me one that I can more easily cash here. This saves exchange on you, or on us whichever the case may be. I do not know just why, but on these small drafts on you the banks raise a howl. So this is the easy way out--just handle our affairs between us. Send on at your convenience.

Another bank failed here yesterday. Bad business this, but we have our money in another one, which is considered to be safe. I certainly hope so. It is a State Reserve Bank and deposits are protected under the State law, so we feel that it is better for us there.

Bro. Moore must be trying to pay up some of his literature debts. I am glad. He wrote me recently that he was going to send us more soon. He did not pay half what he owed, but has showed a good spirit.

Miss Crouse is a fine woman and is doing business on business principles. No insinuation or reflection. Hope she stays there and carries out her plan to get on a cash basis and run the business within the strict limits of good business policy.

I am going to find out about building costs here and write you. I do not know how they are now. Will also try to find some good location down the valley and see what we can do. No harm in investigating--and we are going to have that house before a great while. Too many people praying with faith now to fail.

And listen. I made a call for prayer and no appeal for money. Miss Sara Hale of Monterrey sent us \$100 to help, others have sent in--all from Mexicans, mark you--\$55.05. So I have \$155.05 cash here to apply on this property, and have one pledge of \$100 besides. When we get to the right place in the deal, I will report all this in to you and I think it ought to go on your books, eh? In the mean time I have it here to make our reserve a bit larger and our business safer. Is that the way to handle this matter?

Will write you more as soon as I get a line on it.

I pray that the round-up will relieve your terrible situation. You will agree that here we have been good and not asked for more than ought to have. Fraternally yours,  
J. E. Davis (over)

# CASA BAUTISTA DE PUBLICACIONES

P.S. That extra \$2500 granted us was for equipment, was it not? I could find out from Bro. Marrs likely, but really I have forgotten just how I asked for the money last time. I was busy and while I made a note of it all, yet I can not find it here at all. Let me know if you can do so without too much extra trouble and work.

*D.*

Dr. T. B. Ray,  
Richmond, Va.

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